



List of Common Errors

1. Spelling Error
2. Grammatical Error
3. Missing client contact's first and last name.
4. Storytelling: excessive narrative on activity rather than value delivered
5. Storytelling: excessive background information
6. Storytelling: activity internal to TWG
7. Forward-looking statement
8. Insufficient Detail: activity cannot be independently identified and verified
9. Administrative Time
10. Ridiculously Low Value